

| EXPAND YOUR QUESTIONING SKILLS COURSE OUTLINE | |
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| COURSE | Questioning is the key to gaining more information to open and engage in communication and inspire deeper understanding. The ability to ask the right questions can help you to gather information, aid decision making and understand each other and build rapport |
| AUDIENCE | For individuals who are seeking to improve their interpersonal skills to effectively communicate, interact and develop relationships with individuals and groups. |
| AIM | The course aims to develop effective questioning skills to improve your communication, inspire deeper thinking and improve relationships. |
| COURSE | The course covers the elements of interpersonal communication that include: |
| LEARNING OUTCOMES | On completion of the program, you will be able to: Ask the 'right' question to obtain clarification or further information to correct or reinforce the content Encourage the person to tell their story to see the world through their filter to gain a better understanding of the individual and their situation Apply techniques to improve your questioning skills and get right to the point |
| LEARNING ACTIVITIES | The online course consists of the theory with a range of interactive activities: Questions for insightful answers Interactive activities and application of skills and techniques to the workplace and personal life Role play questioning skills with feedback for skill development Writing an Action Plan to achieve your career goals |
| DURATION | Self-paced learning, approximately 2 hours |
| FURTHER INFORMATION | careercoaching.training hello@careercoaching.training |